

How Phil Became a Business Coach (H1)

You might be wondering how someone gets to be a small business coach. Wonder no longer. Here's a brief summary of Phil's career, and why he's the Fox to get your business moving.

All About That Savvy Fox (H2)

Phil spent eight years in the army. Working in logistics, he spent time in Iraq and Afghanistan, using his brilliant organisational skills to manage the movement of people and equipment from place to place, via rail, sea and air. His wife was also in the army, and as they were often posted to different places, the only way for them to stay together was for one of them to leave the army.

Since his wife was posted to the UK, Phil left the army in 2010 and decided to try his hand at plumbing. He worked for local government, where he worked on plumbing maintenance contracts and fitting new kitchens in council houses.

He found that plumbing wasn't really his cup of tea, and so moved into procurement. Large companies often are the ones to get large contracts, and Phil's job was to help smaller companies to improve, so that they would have a shot at the bigger contracts too.

Getting small businesses ready for big contracts H3

However, what he found was that the smaller companies were not yet equipped, both mentally or logistically, to take on these big contracts. Phil began to coach these companies to get them prepared for considerably larger workloads, helping them with problems that directly impacted their business, and getting them ready to move to the next level.

This coaching gave these small businesses the tools to apply for large contracts with confidence, knowing that they would be ready to take on a much greater workload.

Since beginning his career as a business coach, Phil has helped many businesses to address mental and logistical obstacles that were blocking them from achieving their full potential.

Phil has worked with dance studios, adventure sites, personal trainers, life coaches, popcorn salesmen, the list goes on! These businesses are now all sustainable and successful. If your business needs input from a coach that delivers proven results, fill in the [contact form](#) today.